

DS & T Marches into Spring

Spring is in the air with daffodils and cherry blossoms popping open! This is a great time to refresh your homes and do that proverbial “Spring Cleaning”! Some simple ways of shaking off the winter dust would be to give your rooms a fresh coat of paint, bring in a more lively color like Ben Moore’s Ashbury Sand or Palladian Blue. Try removing the heavy throws and dark colored pillows for more vibrant ones. Change out your window treatments to open up your windows and allow more fresh air and light in. Now is the time to bring the outside in. Take cuttings from your forsythia or pussy willows to bring inside and watch them pop open. Don’t go crazy with major overhauls, start small and get inspired. Set some small goals every weekend to get your spring chores done—and then budget some time to do it. Doing chores in small amounts will make your goals easier to achieve.

As you know springtime is prime home buying and selling time. We have been very busy helping clients stage their homes by neutralizing and decluttering them to ready them for that highly competitive market. It’s important to do everything we can to make our client’s homes stand out and sell quickly. If you are considering staging your home but are just not sure, please give us a call, we can provide you with some referrals who would be happy to speak with you.

Fresh and new is what spring is all about. We’re using lighter, more spring-like colors, in our decorating. Out with the heavy patterns and dark colors and in with the lively, more vibrant prints and colors. Don’t be afraid to put that orange on those walls, you will be very surprised how fun it can be. Has anyone noticed that “Blue is coming back? We’ve also done some spring cleaning in our office space, stream-lining things, and organizing. While in the stream-lining mood we decided to reduce our phone numbers from 3 down to 2. We’re going to shut down the 703-831-1378 number in the near future, although you’ll still be able to reach us on it for a few more weeks. After that we’ll just use 2 numbers: 703-727-9523 for Terri and 703-447-0621 for Sarah. Please note the changes so you can always get in touch with us! The email addresses will remain unchanged, so you can continue to reach us at terri@dst3.net and sarah@dst3.net.

Recently we teamed up with Metro Makeover, a personal beauty and lifestyle concierge service. They make service provider decisions easy for you by asking all the questions you want answered and giving you with the referrals you need. They are available in Washington, Atlanta and Los Angeles. Explore their website at www.metromakeover.com. “When you want a Makeover you don't need the yellow pages, you need a referral!”

Springtime is prime time to start thinking about your summer vacation—beach weather is just around the corner. Jo Ann Procriv, from the Long and Foster Centreville Gateway Office, clued us in to Long and Foster’s Beach Resort Rental Offices. They can make your arrangements for Bethany Beach, Fenwick Island, Rehoboth Beach, Ocean City and Ocean Pines. You can find them on the web at www.LFVACATIONS.com. See you at the beach!

One other tip for vacation rental is through Tom Repczynski, one of our Leads Share Group colleagues. He has a vacation home in Corolla, NC in the Outer Banks. You can check out the home by logging onto www.brindleybeach.com and look at house #OS1B “Always Unforgettable”.

If you haven’t been to our website, www.dst3.net, for a while, take some time to peruse it. We’ve added some pod casts for home staging tips and we highlight a new realtor or fellow business each month. We continue to change and update info, especially our gallery with the before and after photos. Check it out when you have a chance. If you are in need of our services or know of someone who is in need of one or more of our services give DS & T a call. Our services include, Home Staging, Room Makeovers, Color Consultations, Remodeling and Decorating Consultations as well as personal shopping)

With regards from,
Terri and Sarah

Refreshing the View within...

Advice from a Tree

Stand Tall & Proud
Remember your Roots!
Reflect the Light of Your True Nature
Drink Plenty of Water
Enjoy the View!

