



Hello from the Team at DS&T ReDesigned Interiors,

Can you believe we're preparing for winter and changing seasons again? At DS&T we've been busy getting ready ourselves, stocking up on holiday decorations and preparing to decorate clients' homes and offices! We've also put together some gift certificates for holiday gift-giving. What could be a more appropriate gift for an employee, office-mate, friend or relative than a one hour consult with your favorite ReDesign Team? We can provide the service of your choice: Color consult, remodeling or redecorating advice, or have us in to do holiday decorating!

In the meantime, we've been staging lots of homes and helping to move them off of the market. Recently, we've added two more homes to the "win" column and as usual, they sold in less than 30 days! I'm telling you, this staging works--even in this unforgiving market! With our new business colleagues at Buzz Media, www.buzzmediapr.com we've been doing some innovative marketing with pod casting. We've taped a series of spots and will be putting them on our website. The subject matter is staging tips and the topics range from "Quick Landscaping" to "Handling Odors and Smells". The spots are just a few seconds long and packed with nice bits of information to help with staging homes to sell. They're all in audio format, so you can listen to them on your computer, or download them to your ipod and listen to them later. You'll be able to find them on our website at www.dst3.net; feel welcome to add them to your own website.

In September we celebrated the first anniversary of our business! We are grateful to all of our mentors, business partners, and clients who have contributed to our Company's success. We have developed a referral fee program with our vendors and business



partners; give us a call to take advantage of it! We did have to increase our rates lately, just trying to keep up with inflation.

As we mentioned in our last newsletter, we've added some new features to our website. Our first Realtor of the Month was Joe Facenda, from ReMax Presidential in Fairfax, VA. This month's realtor will be Mark Day, of Llewellyn Realtors in Rockville, MD. We like to salute our Realtor Friends and all the hard work they do for their clients.

We're also started working on our Business Buddies page. Our first highlighted business will be 1800-PackRat, the portable storage company. We've done some great work with Ralph Miller, the General Manager at their Chantilly facility. The staff at 1800-PackRat have been especially helpful to us during our home staging projects.

Terri has been working on some holiday decorating ideas for our clients and Sarah has been picking lots of paint colors and fabrics for our redesign clients. Diane has added another furniture rental company to our group of vendors. Now we have even more furniture items to choose from when staging empty homes. We continue to research design ideas, color combinations, furnishings, fabrics and decorating tips to serve our clients' needs. It's an amazing world of color and design out there; give us a call today!



DS & T ReDesigned™ Interiors, LLC.

12400 Fairfax Station Rd. Clifton, VA. 20124

www.dst3.net

(703-831-1378)

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